

RETIREMENT HOUSING AND HEALTHCARE GROUP



CBRE
CB RICHARD ELLIS





VALUATION AND ADVISORY SERVICES

Retirement Housing, Aged Care and Healthcare

The CB Richard Ellis Retirement Housing and Healthcare group is a national consultancy that provides a full range of specialist valuation and advisory services for retirement living, aged care, hospital and medical centre assets.

The team has over 100 years of combined experience undertaking valuations in this sector and is further supported by international offices with additional dedicated resources.

All work carried out utilises the vast resources of CBRE to remain aware of the latest industry trends and market activity. All valuations are based on uniform regional formats developed by the Retirement Housing and Healthcare group.

Why CB Richard Ellis

Being the largest commercial real estate business in the world and incorporating Australasia's largest valuation team, CBRE is the best placed in the market to advise clients on any of their retirement, aged care and healthcare assets. Whether your ownership is of a single facility or a portfolio, we have the knowledge and track record to provide the best possible outcome in any market conditions.

Our business goal is to provide our clients with high quality service and product in a timely manner, at a reasonable cost.

The Retirement Housing and Healthcare team utilises the single point of contact system. To take advantage of our valuation expertise, please call **David Bruce-Clarke, Senior Director, CB Richard Ellis Retirement Housing and Healthcare, on +61 2 9333 3333.**

Professional retirement solutions provided in confidence



TRANSACTION REAL ESTATE SERVICES

Retirement Housing, Aged Care and Healthcare

The CB Richard Ellis Transaction Real Estate Services group is committed to maximising value and minimising risk for all our clients. We take pride in the long term relationships that we build with each and every client we serve. We are committed to the highest level of client service and ethical standards and we represent client interests strategically and confidentially.

Why CB Richard Ellis

We have negotiated more than \$5 billion globally and over \$270 million nationally in the retirement housing, aged care and private hospital sectors. Our reputation and brand allows us to negotiate confidentially with the industry on a client's behalf. CB Richard Ellis' Transactional Services relationships cover institutional, not-for-profit and private operators across all sectors including: retirement housing, private hospitals, medical centres and aged care, whether it be fully operational facilities or 'greenfield' and 'brownfield' development sites. As industry leaders, not only do we know how to execute a thorough and effective strategy in the sale process, but we understand the strengths and weaknesses of each property and investment within the market context. The CBRE Transactional Services group will negotiate price and value beyond simply the latest local sales comparables.

The Retirement Housing and Healthcare team utilise the single point of contact system. To take advantage of our transactional expertise, please call **Shane Nicholson, Head of Transactions, CB Richard Ellis Retirement Housing and Healthcare, on +61 2 9333 3333.**

OFFICE LOCATIONS

AUSTRALIA

AUSTRALIAN CAPITAL TERRITORY

Canberra +61 2 6232 2733

NEW SOUTH WALES

Camden +61 2 4655 8700

Liverpool +61 2 9608 7933

Newcastle +61 2 4926 6433

North Sydney +61 2 9954 3333

North Sydney +61 2 9869 8500

Residential Projects

Northern Beaches +61 2 9939 6788

Parramatta +61 2 9891 3330

South Sydney +61 2 9316 8611

Sydney +61 2 9333 3333

Sydney +61 2 9333 9033

Global Corporate Services

Tweed Heads +61 7 5536 2322

SOUTH AUSTRALIA

Adelaide +61 8 8110 3333

VICTORIA

Melbourne +61 3 8621 3333

Melbourne +61 3 8605 4500

Global Corporate Services

Mulgrave +61 3 8541 3333

South Yarra +61 3 9863 5333

Toorak Road +61 3 9869 1100

WESTERN AUSTRALIA

Busselton +61 8 9320 0000

Mandurah +61 8 9263 5800

Perth +61 8 9320 0000

Perth +61 8 9322 1270

Global Corporate Services

QUEENSLAND

Brisbane +61 7 3833 9833

Brisbane Global

Corporate Services +61 7 3234 9100

Cairns +61 7 4051 8922

Chermside +61 7 3359 7411

Gold Coast +61 7 5581 2000

Ipswich +61 7 3281 6688

Sunshine Coast +61 7 5457 5757

Townsville +61 7 4722 5000

Underwood +61 7 3340 4500

NEW ZEALAND

Auckland +64 9 355 3333

North Auckland +64 9 984 3333

South Auckland +64 9 573 3333

Christchurch +64 3 374 9889

Hamilton +64 7 850 3333

Wellington +64 4 499 8899